



competa™

# TRAINING

Growing your assets and  
improving your performance



'Connecting business and technology since 1997'

# Leading companies ensure that their staff are fully trained to deliver the best possible performance

Competa can train you to international standards, and train an entire team without taking them away from work.

## Service information

Training focused on your needs and tailored to your specific learning requirements and infrastructure

## Technologies

Learn new skills and the latest technologies with practical sessions relevant to your work

## Featured Case Study

How Competa brought experts from around the world to train market-leader Schuberg-Philis

## We're different

How Competa adds value to ensure that you get maximum benefit from training and courses

# Service information

If you want to build your skills, we want to help

Competa offers training, short courses and workshops for engineers and technicians in a wide range of Information Technologies. Training is delivered by experts, focused on your needs and tailored to your specific learning requirements and infrastructure.

## Tailor-made training

What you want, where you want it

Competa training is tailor-made to customer requirements to ensure optimum benefit. We make sure that training material is matched to your particular needs, and that training is practical so that attendees really learn.

If you require certification we can help you to prepare for exams using certified training material, including ordering the training material and organising the exams.

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We are flexible about group size and the time of training. For example, we can provide training courses in the evening or help you to learn in your own time. Training can also be spread over a number of weeks to allow time for you to practice techniques learnt.

## Flexible Expertise

Courses held in Dutch or English

Training is presented by recognised experts with a proven track record in the subject. We use mentoring and coaching techniques to develop people to the best of their ability. Our unique instructional approach means that training is interactive and hands-on - not passive or based on excessive reading material.

Material prepared for on-site courses can often be incorporated into your operational documentation and manuals

Courses can be held in our conference center in Rijswijk, or at your own location to ensure maximum attendance - your choice.

By bringing an instructor on-site we can tailor the course to your special interests and the needs of your organization, including hands-on training on your equipment. Material prepared for on-site courses can often be incorporated into your operational documentation and manuals.

# Technologies

Meeting your specific requirements

Competa can provide training on most modern technologies, with practical hands-on sessions relevant to your work. Please note that we do not run regular, scheduled courses - all training is tailor-made to customer requirements.

## Systems technology workshops

Recent examples include :

- Suse Enterprise Linux 10 fundamentals
- Suse Enterprise Linux 10 administration
- Solaris 10 tips, tricks and tuning
- Dtrace in practice
- Enterprise Wireless design and implementation
- Hardware for Software people
- IPv6 implementation
- CFEngine (course by Mark Burgess)

## Software and development workshops

Recent examples include :

- Perl for systems programming (course by Mark Overmeer)
- Agile development
- Python and Django
- Graphic Design for Developers



## Featured Case study

### Bringing in world experts to deliver tailored training solutions

#### The requirement

Schuberg Philis is a leading provider of mission critical outsourcing services. They focus exclusively on the applications that businesses rely on 24 hours per day, guaranteeing 100% uptime. Staff needed to get up to speed on two technologies used in the datacenter, Cfengine and Perl.

Workshops were given in the form and depth that staff wanted, and real examples from the work-place were discussed

External training courses were rejected as it was not possible for all staff to attend. It was decided that on-site training, specific to the work being performed, would be more efficient and cost-effective.

#### The workshop

Through our extensive network including contacts in organisations such as USENIX, Competa was able to bring the world's leading experts in CFEngine and Perl on-site to Schuberg Philis.

Workshops were given in the form and depth that staff wanted, and real examples from the work-place were discussed.

#### The result

Schuberg Philis staff themselves are now experts in these technologies, helping to deliver the 100% uptime that their customers rely upon. operational reliability.

Competa workshops can be spread over a number of weeks to give time for material to sink in and new questions to arise

Why fly your staff to conferences? Let Competa bring the tutors to you

# We're different

## Improving knowledge transfer

We take a rather different approach to training compared to other companies, for example, we don't run scheduled, set courses. Here are some of the ways you will find us different.

### Workshops

Knowledge, not tricks

The teaching format used in scheduled courses can be inflexible and fixed, wasting time and money by being generic and not focusing on the areas people need help with.

### Competa runs workshops which are flexible and efficient

Competa runs workshops which are flexible and efficient: run at your location to ensure the maximum number of people can attend; designed to transfer real knowledge rather than just teach people how to pass exams.

### Mixed services

Providing the support you need

Companies offering support and development services rarely offer professional quality training too, and training companies usually only train people.

Competa is in the unique position of being able to provide customers with exactly the kind of help they need. For example, we can build systems and software, and then train your staff to continue the support. Or you can develop systems and software alongside Competa staff, and we will provide on the job training as the project progresses.

### Staged learning

A little, but often

Many people return to work after training and quickly find they have more questions - new gaps in knowledge and understanding. With traditional course methods you need to find the answers yourself or book on another course.

Competa workshops can address this problem by being spread over a number of weeks to give time for material to sink in and new questions to arise.

### Made for you

Finding the best

Thanks to our extended partner network with contacts in world-leading organisations such as USENIX and Lopsa as well as within the development teams of major vendors, we can find the person with the knowledge you are looking for.

We can arrange for world experts to review your particular requirements and design a workshop or series of workshops specifically tailored for your needs and delivered on your site. Why fly your staff to conferences? Let Competa bring the tutors to you.

We can build systems and software, and train your staff to continue the support

# Our Services

## Technology expertise delivered through multiple service lines

Competa delivers enterprise information technology solutions to support customer business via a number of complimentary channels. Please see the separate service brochures for each of the following services

### Vision

“A future where technology is fully utilised and businesses are able to benefit from all of the advantages that technology can bring”

### Mission

“To enable business with information technology, translating business challenges and ideas into working technical solutions”



### Consulting

Independent, objective and unbiased advice

Problem solving, systems architecture, advice on vendor, technology and product selection



### Development

Software and systems that do exactly what you want

Flexible development services delivering working solutions with on-going support and training



### Support

Concentrate on business, forget about operations

Fill the gaps in your team with exactly the right level of support, available on-demand



### Training

Growing your assets and improving your performance

Focused training, tailored to your specific learning requirements and infrastructure



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