

Competa IT BV - a leader in Dutch IT services

competa™

ABOUT US

Solving business problems
with Enterprise IT



'Connecting business and technology since 1997'

Competa supports business with our expertise in Enterprise Information Technology

We are the link between business and technology, embedding technology into the core of your organisation. Translating your business ideas and challenges into working technical solutions, we are here to help you.

Company profile

How we enable business transformation and ensure business continuity

Vision and mission

Dedicated to delivering technology solutions to the toughest business challenges

Working together

We work with you, strengthening your teams and helping you achieve your goals

Clients

What customers have to say about the services we provide, and why they choose Competa



Company profile

A unique combination of assets

Since being founded as a Shell spin-off in 1997, Competa IT BV has supported business with our extensive knowledge and expertise in enterprise information technology. Customers achieve business transformation through our innovative use of technology, and business continuity through our tailor-made services.

Our attention isn't only on technology, we also like stay at the forefront of the ethical and social issues that impact our business. Environmental concerns, sustainable development and corporate social responsibility are increasingly important for many of our customers. We take these issues seriously and help customers meet their ethical responsibilities.

Business

Advantage through innovation

Competa operates across markets, we are not limited to or focused on one vertical market segment. Over the years we have learned that technology is pervasive, and whilst we have domain-specific knowledge we also find that experience from one market often translates to another. We feel that by bridging technology and industry boundaries, cross-fertilization occurs. This is one of the ways we innovate, and innovation benefits our customers.

Furthermore Competa is client-focused, not product-led or commission-driven. We design unbiased solutions based on your business objectives and the most appropriate technologies. In order to maintain our technical knowledge we have partnerships with leading technology vendors but we do not sell any hardware or software products and receive no commission.

We are able to source products as part of a project and at a customers' request, but we have no sales agreements with any other company so any product recommended or supplied will be on the basis of technical and business merit.

We won't force your problems onto existing products or solutions. We "Design, Build, Maintain and Train" - solutions specifically created to *your* specifications.

Technology

The right knowledge in the right place

We cover the entire enterprise information technology "stack":

- web applications and software development
- databases and middleware products
- systems, storage and networks

In addition to our comprehensive technology coverage we also possess the right mix of skills and experience:

- systems architects and designers
- systems and software engineers
- technical project managers, team leads and trainers

This mixture of skills profiles and technology coverage enables us to provide tailor-made solutions that cover all of your requirements and allows us to follow projects from conception to final handover.

Competa actively supports a number of community based initiatives, including the Fair Trade Software Foundation.



Translating your business ideas and challenges into working technical solutions, we are here to help you

Vision & mission

Enabling business through technology
Making *you* better

Vision

“A future where technology is fully utilised and businesses are able to benefit from all of the advantages that technology can bring”

Mission

“To enable business with information technology, translating business challenges and ideas into working technical solutions”

Enabling business

Bridging the gap between business and technology

Competa translates your business challenges and ideas into working technical solutions. We push aside barriers and open rapid channels to the right resources, engaging partners as necessary. We bridge knowledge and expertise gaps, driving technology into your business.

We strengthen your teams, delivering technology solutions to the toughest business challenges.

Adding value

Advantage through collaboration

Appropriate technology, well implemented, unlocks the value in your business and gives you competitive advantage. We stay at the leading edge of the interface between enterprise information technology and business, but we don't just supply technology.

We collaborate in making your business stronger, helping you reach your full potential, creating value for your own clients.



Working Together

Cooperation and choice

Our reputation has been built by selecting “best in class” staff who share our passion for technology and its application in business. People who cooperate with customers and each other, working in teams to build effective solutions to the challenges we are given.

Teamwork

Open collaboration

We prefer to collaborate with customers, sharing goals and working closely together in problem solving to make sure we really benefit their business.

We like to work with an open flow of information, free from boundaries. That’s why we only hire people who are team-players. That’s also why we are completely independent from any manufacturer, vendor or distributor, so our advice is unbiased and focused on customer needs not hidden agendas.

We believe in strength through collaboration

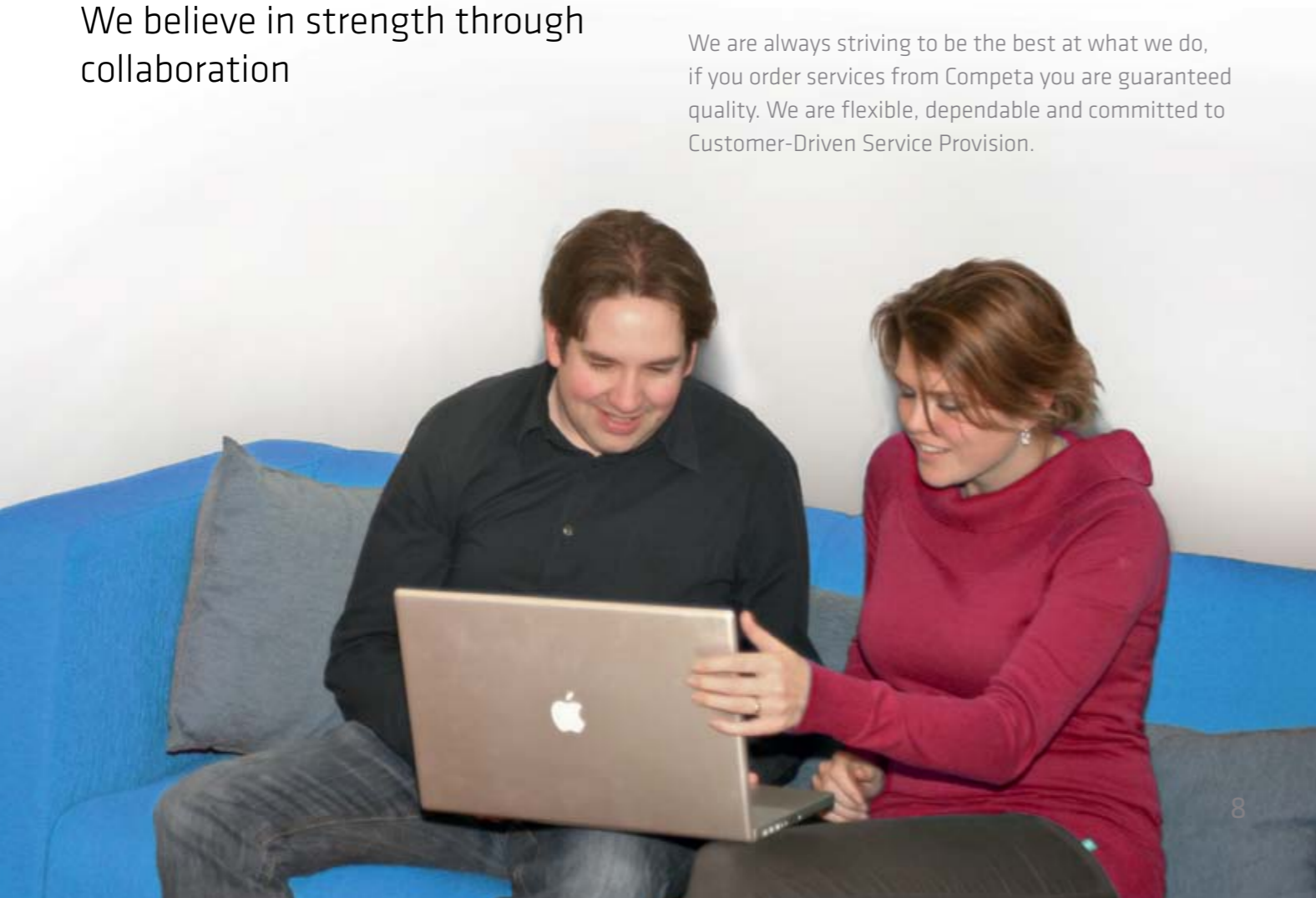
Delivery

Talk to us, we’re listening

Customers need access to our technology expertise, but not necessarily always in the same way. That’s why we offer a range of services - to give customers as much choice as possible in how they access our skills.

Technology delivery does not have to be faceless delivery. Competa offers services as comprehensive as any company in the market, but we retain our one-to-one, personal approach to business. We are informal, open and accessible, which makes it easy to work together - something we believe in.

We are always striving to be the best at what we do, if you order services from Competa you are guaranteed quality. We are flexible, dependable and committed to Customer-Driven Service Provision.



Clients

Trusting us with their business

Competa provides solutions for local companies and mid-sized enterprises through to well known multi-national corporations.

These companies turn to us for a unique combination of assets: first-rate track record, independence, flexibility, tailored solutions, quality, teamwork and cost effectiveness. Below is a small selection:



Why clients choose Competa

For more than a decade Competa has provided services to clients in a wide range of industries and markets. Here’s what our customers say about us, both then and now



Business Systems
Manager
TomTom

“A pleasure”

“It is a real pleasure working with Paulo from Competa. We really appreciate his attention to detail and quick turnaround time for the code.”



E. P. Doolan
Shell International
Exploration and
Production

“Service minded”

“One of the key reasons the tender was awarded [to Competa] was technical know how. Other key elements were their unique contacts with the industry and low cost. Since the start of the contract they have proved also to be extremely service minded by, for example, covering for other service providers.



Team leader
ING

“Competa deliver the best”

“Competa has a nose for highly skilled Unix professionals. So when we are in need of one we always go first to Competa. And they always deliver, often on a short notice.”

To conclude, I can safely recommend Competa as a company with strong technical expertise and real willingness and capability to work with the customer to provide the service which is really required.”

Our Services

Enabling business through technology

Making *you* better

Competa delivers enterprise information technology solutions to support customer business via a number of complimentary channels. Please see the separate service brochures for each of the following services



Consulting

Independent, objective and unbiased advice

Problem solving, systems architecture, advice on vendor, technology and product selection



Development

Software and systems that do exactly what you want

Flexible development services delivering working solutions with on-going support and training



Support

Concentrate on business, forget about operations

Fill the gaps in your team with exactly the right level of support, available on-demand



Training

Growing your assets and improving your performance

Focused training, tailored to your specific learning requirements and infrastructure



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